

Goodwill Industries of Hawaii, Inc.
FY05/06 Programs & Services Review

Total persons served.....	7,990
Persons served in Oahu	6,118
Persons served in Hilo and Kona.....	1,541
Persons served in Maui	264
Persons served in Kauai	67
Persons placed into employment	1,462
Average wage rate for persons placed.....	\$8.37/hour
Average number of hours worked per week.....	31.10

Profiles of Persons Served – 4 Year Review

	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>
Economically Disadvantaged/ Public assistance recipients	5,039	4,108	4,146	5,212
Persons with developmental disabilities	648	539	534	526
Mental illness	520	422	380	228
Substance Abuse	362	340	252	85
Specific learning disabilities	114	104	135	149
Blindness/visual impairments	56	62	49	42
Cerebral palsy	87	57	53	71
Seizure disorder	64	56	50	61
Deafness/hearing impairments	42	42	53	43
Traumatic brain injury	23	16	19	19
Other	1,035	907	805	218
TOTAL	7,990	6,653	6,476	6,654

Goodwill Industries is accredited by CARF... The Commission on Accreditation of Rehabilitation Facilities. As a community organization, we are members of the National Rehabilitation Association, the Chamber of Commerce, and Aloha United Way.

Goodwill Industries of Hawaii, Inc.
BALANCE SHEET
For the Years Ending December 31, 2005 and 2004

	<u>2005</u>	<u>2004</u>
ASSETS	\$ 8,117,231	\$ 7,538,200
LIABILITIES	\$ 1,695,345	\$ 1,462,383
NET ASSETS		
Property & Equipment	\$ 1,314,938	\$ 1,211,559
Undesignated	\$ 2,963,742	\$ 2,769,888
Board Designated	\$ 1,282,465	\$ 1,188,629
Donor Restricted	\$ 90,741	\$ 135,741
Permanently Restricted	\$ 770,000	\$ 770,000
TOTAL NET ASSETS	\$ 6,421,886	\$ 6,075,817

INCOME & EXPENSE

REVENUE		
Human Services Programs	\$ 8,985,570	\$ 7,879,165
Retail Program	\$ 6,750,225	\$ 6,454,315
Contracts Program	\$ 981,190	\$ 2,377,098
Interest from Harry and Jeanette Weinberg Foundation	\$ 26,180	\$ 26,254
Other Revenue	\$ 815,181	\$ 821,977
TOTAL REVENUE	\$ 17,558,346	\$ 17,558,809
EXPENSE		
Human Services Programs	\$ 8,233,564	\$ 7,308,305
Retail Program	\$ 6,716,416	\$ 6,247,033
Contracts Program	\$ 641,991	\$ 1,995,478
Other Expenses	\$ 1,620,306	\$ 1,484,661
TOTAL EXPENSE	\$ 17,212,277	\$ 17,035,477

This information was taken from financial statements prepared by Wikoff Combs & CO., LLC. Copies of the IRS Form 990 are available upon request.

Program Locations

<u>Kilihau Site & Administration</u>	2610 Kilihau Street, Honolulu, HI 96819 Phone: (808) 836-0313
<u>Beretania Career Center</u>	1085 South Beretania Street, Honolulu, HI 96814 Phone: (808) 523-1784
<u>Employment & Training</u>	98-030 Hekaha Street, Building 7, Suite 31, Aiea, HI 96701 Phone: (808) 483-7172
<u>Employment 1st</u> (offices also in Kapolei and Wahiawa)	677 Queen Street, Suite 400-A, Honolulu, HI 96813 Phone: (808) 587-5312
<u>Employment Works – Unit 1</u>	680 Ala Moana Boulevard, Suite 412, Honolulu, HI 96813 Phone: (808) 521-9675
<u>Employment Works – Unit 2</u>	98-029 Hekaha Street, Building 5, Suite 35, Aiea, HI 96701 Phone: (808) 485-9675
<u>Employment Works – Vocational Rehabilitation</u> (office also in Waipahu)	680 Ala Moana Boulevard, Suite 402, Honolulu, HI 96813 Phone: (808) 737-2800
<u>Job Connections</u>	680 Ala Moana Boulevard, Suite 403, Honolulu, HI 96813 Phone: (808) 946-9675
<u>North Shore Site</u>	66-437 Kamehameha Highway, Haleiwa, HI 96712 Phone: (808) 637-7733
<u>East Hawaii Branch</u>	500 Kalanianaʻole Avenue, Suite 1, Hilo, HI 96720 Phone: (808) 961-0307
<u>Employment Works – Hilo</u>	200 Kanoelehua Avenue, Suite 203, Hilo, HI 96720 Phone: (808) 933-9675
<u>Job Connections – Hilo</u>	200 Kanoelehua Avenue, Suite 102, Hilo, HI 96720 Phone: (808) 934-8118
<u>Employment 1st – Hilo</u> (office also in South Hilo)	North Hilo Unit #504, 13 Kekaulike Street, Hilo, HI 96720 Phone: (808) 933-0314
<u>Employment & Training – Maui</u>	250 Alamaha Street, Suite N 16A, Kahului, HI 96732 Phone: (808) 873-3972

Store Locations & Donation Drop-Off Sites

<u>Beretania Store</u> (includes Drive-Thru Donation site!)	1075 S. Beretania Street, Honolulu, HI 96814 Phone: (808) 521-1798	<u>Pearl Store</u>	98-019 Kamehameha Highway, Aiea, HI 96701 Phone: (808) 488-1230
<u>Kaimuki Store</u>	3638 Waiālae Avenue, Honolulu, HI 96816 Phone: (808) 737-3284	<u>Kailua Store</u>	629 Kailua Road, Kailua, HI 96734 Phone: (808) 263-9312
<u>Surplus (As-Is) Store</u>	1533 Kalani Street, Honolulu, HI 96817 Phone: (808) 845-7071	<u>Hilo Store</u>	500 Kalanianaʻole Avenue, Hilo, HI 96720 Phone: (808) 961-0307
<u>Waipahu Store</u>	94-144 Farrington Highway, Waipahu, HI 96797 Phone: (808) 677-9521	<u>Wahiawa Store</u>	823 California Avenue, Wahiawa, HI 96786 Phone: (808) 621-6054

Redemption and Donation Centers open at the Beretania and Wahiawa Stores.

Donor Convenience Centers

Aina Haina Elementary School
Kahala Mall
Kapolei (Kamokila Boulevard)
Town Center of Mililani
Windward City Shopping Center

Ewa Elementary School
Kaiser High School
Pearl City Shopping Center
Waipio Shopping Center

Hawaii Kai Park and Ride
Kapolei High School
Royal Kunia Park and Ride
Wilson Elementary